



## WORKPLACE RELATIONS & SAFETY

### ENTERPRISE AGREEMENTS AND GOOD FAITH BARGAINING: AVOIDING THE PITFALLS; NEGOTIATING WITH UNIONS

**Key Learning Outcomes:**

- Ensuring compliance with the *Fair Work Act 2009* (Cth)
- Strategies for achieving positive commercial outcomes and sustainable workforce arrangements

**Key topics in this workshop:**

- How the bargaining process has changed under the Fair Work Act
- What does the good faith bargaining principle require of the employer and its workforce?
  - The principles of bargaining, behaviours, preparation and negotiation
- Negotiating with unions and employees and best practice processes:
  - Mandatory notice requirements
  - Communication with and access to information given to workforce and its representatives
  - Observing the technical requirements in the voting process, including when voting constitutes formal agreement
- The enterprise agreement:
  - Content & compliance requirements
  - The approval process - observing the BOOT
- Understanding the role of Fair Work Australia:
  - Good faith bargaining, majority support determination & scope and bargaining orders
- Managing disputes within the process

**DATE**

Sydney - Thursday, 21 June 2012  
Melbourne - Thursday, 28 June 2012

**TIME**

8.45am - 1.00pm.  
A light lunch will be provided.

**VENUE**

HWL Ebsworth Lawyers  
Sydney  
Level 14, Australia Square  
264 - 278 George Street  
Sydney NSW 2000

Melbourne  
Level 26  
530 Collins Street  
Melbourne VIC 3000

**COST**

\$440.00 incl.GST for the first attendee ;  
\$385.00 incl. GST for each subsequent attendee  
from the same organisation, booked at the same  
time.

**REGISTRATION**

To register please fill in the attached registration form by  
Thursday, 14 June 2012.

Please send it to :  
Sydney  
Lauren Moon at  
lmoon@hwle.com.au  
or fax to 1300 369 656.

Melbourne  
Lorena Levinier at  
llevinier@hwle.com.au  
or fax to 1300 365 323.

**REGISTRATION FORM**

Sydney

Melbourne

NAME	WORK PHONE
COMPANY	MOBILE PHONE
ADDRESS	
EMAIL	

**PAYMENT OPTIONS**

CREDIT CARD

TYPE OF CARD  VISA  MASTERCARD

CREDIT CARD NUMBER

EXPIRY DATE \_\_\_/\_\_\_/\_\_\_ DATE \_\_\_/\_\_\_/\_\_\_

NAME ON CARD \_\_\_\_\_

SIGNATURE \_\_\_\_\_

CHEQUE

IF YOU WISH TO PAY BY CHEQUE, DETAILS ARE AS FOLLOWS:

Sydney  
HWL Ebsworth Lawyers  
Attention: Lauren Moon  
Level 14, Australia Square  
264-278 George Street  
Sydney NSW 2000

Melbourne  
HWL Ebsworth Lawyers  
Attention: Lorena Levinier  
Level 26  
530 Collins Street  
Melbourne VIC 3000

HWL EBSWORTH LAWYERS ABN 37 246 549 189

This form becomes a Tax Invoice once payment has been processed.  
Please keep a copy for your records.