



GLOBAL SOLUTIONS FOR GLOBAL RISKS IN INTERNATIONAL LOGISTICS

Jointly organized by **Singapore Logistics Association & Forwarderlaw**

The Conference

Date: 17 and 18 May 2007, Thursday and Friday

Time: 9.00 am – 5.00pm

Venue: Amara Singapore, Ballroom One, 165 Tanjong Pagar Road, Singapore 088539

Who Should Attend

◆ Presidents
◆ Logistics Directors and Managers
◆ Head and Senior Legal Advisors

◆ Chief Executive Officers
◆ Claims Directors and Managers
◆ Chief Operating Officers

◆ Heads of Operations
◆ Risk Managers
◆ Legal Counsel

Representing

◆ Freight Forwarders
◆ Marine Insurers
◆ Carriers

◆ Logistics Service Providers
◆ Banks (Letters of credit)
◆ Cargo Agents and Load Brokers

◆ Import/Export Companies
◆ Shippers/Exporters/Importers/Traders
◆ P & I Clubs

The Programme

This Conference addresses the legal issues of the logistics, forwarding and NVOCC industry across different jurisdictions. It presents a rare occasion to hear unique insights from a panel of lawyers who are part of Forwarderlaw, which is a network of lawyers who practise international transport law for clients in the freight industry, particularly freight forwarders and logistics companies, as well as insurance and banking experts who are in the thick and thin of things.

Key topics to be discussed include:

- Overview of main trends in logistics and transportation, including contracts for bundled services, 3PL/4PL solutions and supply chain management agreements
- Analysis of the legal environment in which logistics, forwarding and transportation contracts are negotiated
- In-depth review of the main international conventions relating to road, ocean and air transportation (CMR, Hague-Visby and Montreal/Warsaw) and how they can impact upon standard conditions and long term service agreements
- Detailed analysis of the risks and insurance problems arising out of increasingly complex logistics and transportation solutions
- Guidance on how the potential liabilities arising out of value-added services should be catered for in standard conditions and long-term service agreements
- Exploring the role of multimodal transport bills of lading, CMR consignment notes and air waybills in logistics and transportation

About Singapore Logistics Association

Established in 1973, the Singapore Logistics Association champions the causes of the logistics and freight forwarding industry in Singapore. It aims to be a major contributor to promote Singapore as a world-class hub with a mission to advance professionalism and excellence of the logistics industry.

The association in close collaboration and consultation with government agencies, trade organisations, logistics professionals, academia and international organizations, crafted its objects to:

- promote, protect and develop a sound logistics industry;
- develop, promote and enhance Singapore as a premier regional and international logistics hub with a reputation for reliability, integrity and high standards in logistics practice and management; and
- represent, protect and promote the interests of members generally.

About ForwarderLaw

ForwarderLaw is a network of leading international lawyers who specialize in legal issues on freight forwarding and global logistics.



The Agenda

Day 1 (17 May 2007, Thursday)

9.00am **Welcome Address**

Wolfgang Laube, Chairman, Maritime Cargo Committee, Singapore Logistics Association

Overview of Conference and Presentation on Forwarderlaw

Peter Jones, General Editor, Forwarderlaw; Partner, M/s Paterson, MacDougall LLP (Toronto, Canada)/
Michael Lai, Legal Counsel, Singapore Logistics Association; Partner, M/s Haq & Selvam (Singapore)

SESSION 1

9.15am **(i) Project Contracts/Project Forwarding**

Paul Bugden, Partner, M/s Hextalls LLP (London, UK)

Project Forwarding generally involves large amounts of diverse cargo moving by different modes of transport to geographical areas presenting above average physical risks. This presentation will explain how a properly drafted contract can cushion the exposure of transport contractors.

(ii) Logistics Service Providers: What Legal Challenges Await the Forwarder?

Peter McQueen, Partner, M/s Blake Dawson Waldron (Sydney, Australia)
Robert Vogel, Founding Partner, M/s R othlisberger Vogel Rechtsanwälte (Aarau, Switzerland)

Logistics Service Providers offer services that extend beyond traditional transport roles. How should additional services be covered by a 3 PL/4 PL Contract?

10.45am **Tea Break**

SESSION 2

11.15am **Laws That Will Impact the Forwarding Industry**

(i) Legislation on Fair Trade Practices and Fair Contract Terms

Paul Bugden, Partner, M/s Hextalls LLP (London, UK)
Peter McQueen, Partner, M/s Blake Dawson Waldron (Sydney, Australia)

A review of the laws in England and Australia.

(ii) Draft Convention on the Carriage of Goods by Sea and Other Modes (The UNCITRAL Convention)

Peter Jones, General Editor, Forwarderlaw; Partner, Paterson, MacDougall LLP (Toronto, Canada)
Adry Poelmans, Partner, M/s Van Doosselaere Advocaten (Antwerp, Belgium)

UNCITRAL: The industry may soon be subject to a multimodal convention as the draft UNCITRAL Convention on the Transport of Goods by Sea and Other Modes is in its fifth year of study, and may soon be adopted by the UNCITRAL Commission. What does it have in store for the Freight Forwarding Industry?

12.30pm **Lunch Break**

SESSION 3

1.45pm **(i) The Liability & Regulatory Issues of Forwarding Activities in the Middle East and North African Countries**

Jean-Michel Morinière, Legal consultant, M/s Clyde & Co. (Abu Dhabi, UAE)

(ii) If You Have An Agent in Europe You Need to Understand the Civil Concepts of Commissionaire de Transport/Spediteur (A Review of CMR)

Adry Poelmans, Partner, M/s Van Doosselaere Advocaten (Antwerp, Belgium)

The Middle East and Europe are two areas operating under civil law system. What you need to know about your dealings with correspondents in these areas.

3.15pm **Coffee Break**

3.45pm **SESSION 4**

UCP 600: What's New for Forwarders

Henrik Thal Jantzen, Partner, M/s Kromann Reumert (Denmark)

UCP 600 comes into force in just over a month's time. Practical tips on how forwarders and banks can adapt to the new requirements of this UCP version.

5.00pm **End**

* The moderator for each session will introduce the presenters and conduct a Q&A at the end of the session (about 10 minutes)


Day 2 (18 May 2007, Friday)9.00am **Introduction to Day's Programme***Michael Lai, Legal Counsel, Singapore Logistics Association; Partner, M/s Haq & Selvam (Singapore)***SESSION 5**9.10am **(i) How to Choose a Forwarder Partner in China**

- What to look for in a competent forwarder partner
- How to evaluate the reputation of your partner
- Contents of a formal agreement with your forwarder partner in china
- How to settle disputes with your partner

George Wang, Partner, M/s Kingfield & Partners (Beijing, China)*Understanding China commercial practices, laws and procedures, and how they affect your choice of a forwarder partner in China.***(ii) Doing Business in China: What Forwarders and NVOCCs Can Expect**

- Laws and regulations in the forwarding industry
- Liability of a forwarder under Chinese laws

Chong Ik Wei, Partner, M/s Clyde & Co. (Shanghai, China)*A review of new regulations and their impact on forwarders whose customers trade with China.*10.30am **Tea Break****SESSION 6**11.00am **(i) Risk Management in Forwarding****Jasper Groen, Partner, M/s Van Steenderen MainportLawyers (Rotterdam, Netherlands)****(ii) Insurance for Forwarding Activities***Forwarding has its unique commercial and legal risks. A review of the risks and the insurance programmes that enable forwarders and their customers to guard against financial losses.*12.30pm **Lunch Break****SESSION 7**1.45pm **The Voluntary Regulated Agent: A New Creation Born of Air Freight Security Measures****Gavin Magrath, Lawyer, M/s Paterson, MacDougall LLP (Toronto, Canada)***Voluntary Regulated Agent: The air freight equivalent of the maritime C-PTAT programme. The recent initiatives of the Canadian Government (Transport Canada) aimed at harmonizing security practices in the air freight industry have been driven by US legislative and administrative requirements.*3.15pm **Coffee Break****SESSION 8**3.45pm **NVOCC Legal Issues: A Review of the Ten Biggest Problems Facing Ocean Forwarders****Paul Bugden, Partner, M/s Hextalls LLP (London, UK)****Chong Ik Wei, Partner, M/s Clyde & Co (Shanghai, China)****Jasper Groen, Partner, M/s Van Steenderen MainportLawyers (Rotterdam, Netherlands)****Peter Jones, General Editor, Forwarderlaw; Partner, M/s Paterson, MacDougall LLP (Toronto, Canada)****Michael Lai, Legal Counsel, Singapore Logistics Association; Partner, M/s Haq & Selvam (Singapore)****Gavin Magrath, Lawyer, M/s Paterson, MacDougall LLP (Toronto, Canada)****Peter McQueen, Partner, M/s Blake Dawson Waldron (Sydney, Australia)****Jean-Michel Morinière, Legal Consultant, M/s Clyde & Co. (Abu Dhabi, UAE)****Adry Poelmans, Partner, M/s Van Doosselaere Advocaten (Antwerp, Belgium)****Robert Vogel, Founding Partner, M/s Röthlisberger Vogel Rechtsanwälte (Aarau, Switzerland)****George Wang, Partner, M/s Kingfield & Partners (Beijing, China)***You may find the answers to your current problems presented by the Conference Faculty. Come prepared with questions if your concerns don't get addressed.*4.45pm **Closing Remarks****Peter Jones, General Editor, Forwarderlaw; Partner, M/s Paterson, MacDougall LLP (Toronto, Canada)****Michael Lai, Legal Counsel, Singapore Logistics Association; Partner, M/s Haq & Selvam (Singapore)**5.00pm **End**



The Speakers



PAUL BUGDEN United Kingdom

Law Firm: Hextalls LLP

Partner, Shipping, Transport and International Trade Department, of Hextalls SOLICITORS, London, UK. Paul is with the firm's shipping, transport and international trade department. A speciality of the firm is containerisation and multimodal transport issues. The firm is frequently involved in matters relating to finance, insurance and sales of goods.

Paul has extensive experience of these areas of the law and undertakes a wide variety of work but perhaps is most well known for his expertise and experience in multimodal transport and NVOCC operations. He acts for both carriers and cargo interests as well as underwriters and insurers, port authorities, freight forwarders, warehouses, port agents and others within the freight trade. He is a fellow of The Chartered Institute of Arbitrators, the author of Freight Forwarding and Goods in Transit, published in London in 1999 by Sweet & Maxwell, and has written widely on numerous transport law themes.



CHONG IK WEI China

Law Firm: Clyde & Co., Shanghai

Ik Wei is the resident partner at Clyde&Co's office in Shanghai. He is admitted to practise in Hong Kong, England & Wales, and Singapore. Ik Wei specialises in transportation / marine insurance / international trade related litigation and arbitration work with a particular focus on disputes having connections with Mainland China, Hong Kong and Taiwan.

Ik Wei's experience covers a broad spectrum of shipping and marine related matters including pursuing and advising claims arising from shipping casualty, collision, grounding, towage and salvage, personal injury resulting from maritime incidents, bill of lading claims, marine insurance, charterparty disputes, bunker disputes and oil pollution. Ik Wei also advises clients in the freight forwarding and logistics sectors on various industry related issues and claims.



JASPER GROEN Netherlands

Law Firm: Van Steenderen MainportLawyers

Jasper Groen specialises in maritime law and port-related matters, such as P&I work, the arrest of ships, salvage and general average cases. He assists a wide range of Rotterdam-based clients including freight forwarders, shipping agents, stevedores and ship suppliers. Jasper has extensive experience in international trade disputes relating to, among other things, transfer of title, right of retention and documentary credits, as well as international litigation and arbitration.

Jasper has worked on a number of cases involving maritime accidents, such as the grounding of the Hunte and the Heijin and the explosion on board the Hanjin Pennsylvania. Jasper also deals with the case of the Fagervik, which came into distress off the coast of Ameland (the Netherlands), as well as the CMA CGM Claudel, which was struck in Rotterdam by the storm of 18 January 2007.

First Jasper joined NautaDutilh in 1999 after graduating from Leiden University with a special focus on civil and commercial law. In 2004 he completed a postgraduate course on transport law at the Grotius Academy, after which he became a founding partner of Van Steenderen MainportLawyers at the start of 2006.

Jasper is a member of the Rotterdam Bar, the Netherlands Maritime & Transport Law Association and the International Association of Young Lawyers (AIJA).



HENRIK THAL JANTZEN Denmark

Law Firm: Kromann Reumert

Henrik Thal Jantzen is partner in the Danish law firm Kromann Reumert. He graduated in 1983 from the University of Copenhagen and was admitted to the Danish bar in 1986 and to the Supreme Court of Denmark in 1989. He is titular member of the Comité Maritime International (CMI) and vice-chairman in the Danish Maritime Association. He practises maritime and transport law, including cargo recovery aspects, defence matters on behalf of transport carriers and freight forwarders as well as hull matters such as collision, salvage, insurance aspects etc.

He participated in the revision of the Nordich Standard Condition on Freight Forwarding NSAB, appointed by the Danish Shippers' Council. This revised version is now in force published as NSAB 2000. He is the editor of a book on Danish cargo insurance published in 2000 through the Danish Insurance Academy. He also lectures at seminars held by the Danish Insurance Academy on transport and cargo insurance matters, and he has been a speaker at various international insurance conferences.



PETER JONES Canada

Law Firm: Paterson, MacDougall LP

Peter Jones practices law with the Toronto, Canada firm of Paterson, MacDougall, (PMLaw) which specializes in transportation and insurance law.

Peter Jones represents forwarders and their insurers. His legal practice involves all aspects of international transport law, including advice on law and policy issues in forwarding, logistics and multimodal transport. He is the author of the FIATA Legal Handbook on Forwarding, now in its Third Edition, Essentials of EDI Law, and EDI, the New Transport Revolution. Peter Jones is also the past Chairman of the Advisory Body Legal Matters of the International Federation of Freight Forwarders Associations (FIATA) of Zurich. He is currently Legal Counsel of the Canadian International Freight Forwarders Association.



MICHAEL LAI Singapore

Law Firm: Haq & Selvam

Michael Lai practises law in Singapore and is a partner of Haq & Selvam. Broadly, Michael's practice focuses on shipping, marine insurance, international trade and transport. He handles a wide array of maritime cases including claims arising out of loss of or damage to cargo, charterparty disputes, bill of lading disputes and logistics contracts. His portfolio of clients includes shipowners, hull and machinery underwriters, cargo and liability underwriters, P&I Clubs and logistics companies. Michael is the legal counsel for the Singapore Logistics Association and a member of the Advisory Body Legal Matters, FIATA since March 2000, of which he is presently the Vice Chairman.


 The Speakers
**GAVIN MAGRATH** Canada

Law Firm: Paterson MacDougall LLP

Gavin Magrath practices law with the Toronto, Canada firm of Paterson, MacDougall, (PMLaw) which specializes in transportation and insurance law.

Gavin's practice focuses predominantly on litigation matters arising from the maritime and multimodal activities of freight forwarders and intermediaries, but also includes provision of legal advice for lines, land, and air carriers. For three years he has served as the guest lecturer on Transportation Law and Legal Liability for the Canadian International Freight Forwarder's Association's professional education program.

**PETER MCQUEEN** Australia

Law Firm: Blake Dawson Waldron

Peter McQueen is a partner in the Australian law firm Blake Dawson Waldron and has practised law for many years. His principal areas of practice are transport law, marine and aviation insurance, and international trade. He advises and represents operators and their insurers in the shipping, aviation, road and rail transport both domestically and internationally. He has prepared many submissions on behalf of such operators and their insurers to Government on both international transport conventions and domestic legislation. He has organized industry workshops, given papers at conferences and contributed to legal journals on transport and international trade related topics. For further details about the Blake Dawson Waldron Trade and Transport practice, see their website, www.bdw.com under "Areas of Law".

**JEAN-MICHEL MORINIERE** United Arab Emirates

Law Firm: Clyde & Co, Abu Dhabi / Dubai

Jean-Michel MORINIERE is part of the corporate, dispute resolution and shipping departments at Clyde&Co Middle East Regional Offices. He is also admitted to practice in France.

Jean-Michel MORINIERE studied law at NANTES University, France, specializing in maritime law. He obtained a doctor's degree (Ph.D.) in 1997. He has been a lecturer at several Universities. Prior to relocation in the Middle East Jean-Michel has been an advocate in France for 8 years, including 4 with CLYDE & Co in Paris and Nantes.

Jean-Michel's experience covers of multimodal transport, freight forwarding, insurance, aviation shipping and marine related matters. He also provides advice in corporate matters including contracts, PPPs, tenders, and set up of companies and businesses in the UAE and its free zones.

**ADRY POELMANS** Belgium

Law Firm: Van Doosselaere Advocaten

Adry POELMANS graduated from the Brussels University (VUB) in 1981, and is mainly active in the field of transport law, commercial law, and both corporate and financial law. He represents international forwarders, NVOCC-operators, sea-carriers and ship-owners, terminal operators and their underwriters.

He has given papers at conferences and contributions to legal books on transport and commercial law. He has arbitration experience (ICC) and is a substituting judge in the Court of Commerce in Antwerp (Belgium).

Adry Poelmans is also adviser to the Belgian Freight Forwarding Association (VEA-Clecat) and participated in the revision of the Belgian Freight Forwarding Conditions (2005). He is a member of the board and treasurer of the Belgian Maritime Law Association.

He is partner of Van Doosselaere Advocaten at Antwerp and assisted by Prof. R. De Wit (website: www.vandoosselaere.com).

**ROBERT VOGEL** Switzerland

Law Firm: RöhliBerger Vogel Rechtsanwälte/attorney-at-laws

Robert Vogel practices law in the Aarau (near Zurich, Switzerland), law firm of RöhliBerger Vogel Rechtsanwälte/ attorney-at-laws, which he founded together with his partner in 1994.

He started his professional career as legal counsel to one of the world's biggest forwarding companies with its Headoffices in Switzerland. Before starting his own law firm, he was responsible for the legal, insurance and corporate communications department of the aforementioned forwarders world wide group. Experienced in transportation law and merger and acquisitions, he is working today for forwarders, transport operators and shippers mainly in road transportation, aviation and commercial law. He is a legal advisor to the Swiss logistics association and heads a project team of ECR Switzerland working out a draft of a standardised logistics contract. He is also a professor in transport and forwarding law with the export and import school in Basle and with the technical university of Chur.

**GEORGE WANG** China

Law Firm: Kingfield & Partners

George Wang received his law degree from Peking University in 1985 and EMBA from University of International Business and Economics in 1997. In 1985 he began to serve in the former National Railway Transportation High Court. From 1987 to 1996, he was an in-house counsel with the biggest freight forwarding group of China and a senior manager of a joint-venture forwarding company. Along with his colleagues, Jane Zhang, Tian Hui, Tian Hong and Zhang Jingwei, George Wang has established a new firm – Kingfield & Partners on February 28th, 2006.

He is the main partner of the international commercial and maritime law department of the new firm. Experienced in transportation law, insurance and commercial law, he serves for the forwarders, logistics enterprises, shippers, insurance companies, ocean and air carriers as well as P& I Clubs. He represents both domestic and overseas clients in litigation and arbitration cases. George Wang is a member of All-China Lawyers Association, China Maritime Law Association, Insurance Committee of Beijing Lawyers Association, and is an arbitrator listed by China Maritime Arbitration Commission and Shijiazhuang Arbitration Commission.

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Registration

SLA Member Special - S\$450 + GSTS\$22.50 / pax
Non-Member - S\$750 + GSTS\$37.50 /pax

(To be submitted by 3 May 2007)

Name	Designation	Email*
Mr/Mrs/Mdm/Miss (Please underline family name)		
Mr/Mrs/Mdm/Miss(Please underline family name)		
Mr/Mrs/Mdm/Miss(Please underline family name)		

Name of Company:	
Address:	
Contact Person:	Signature:
Cheque No[#]:	Cheque Amount:
Tel No:	Fax No:
<p><u>Administrative Details:</u></p> <ul style="list-style-type: none"> • REGISTER: Fax this registration form to: 65 62532303 Mail this registration form together with payment to: Singapore Logistics Association 51 Thomson Road 153B Goldhill Centre Singapore 307607 • PAYMENT: By Cheque[#]: Cheque to be made payable to "Singapore Logistics Association" By Telegraphic Transfer Bank Name: DBS Bank Ltd Bank Branch: Shenton Way Branch Address: 6 Shenton Way, DBS Building Tower One Singapore 068809 Swift Code: DBSSSGSG Bank Code: 7171 Branch No.: 001 Account No: 001-022919-2 • Registration is on a first-come first-served basis and confirmed only upon receipt of Registration Form and payment by 3 May 2007. No cancellation will be allowed upon registration, but attendance by a replacement delegate from your company is allowed. We regret that no refund will be made for cancellation and non-attendance. <p>* compulsory field as confirmation is via email.</p>	